



## 2002 ANNUAL REPORT AND ACCOUNTS

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## Directors and Advisers

### DIRECTORS

Dr. Shamsudeen Usman	Chairman
Rufa'i Omar Madaki (D. Phil)	Managing Director/CEO (Resigned 27/11/2002)
Alhaji Baba Yusuf Ahmed	Managing Director/CEO (Ag. wef 28/11/2002)
Mr. Lateef Atanda Balogun	Executive Director
Dr. Tukur B. Ingawa, mni	
Mr. Basil N. Osuji	
Mr. Amos S. Bamisile	
Alhaji (Otunba) Adeolu Balogun	
Elder Iniobong S. Jackson	

### BOARD SECRETARY

Timothy F. Oluwagbemi

### REGISTERED ADDRESS

Plot 795, 8<sup>th</sup> Street,  
off Independence Avenue,  
Central Business Area, Garki,  
Abuja

### AUDITORS

Unuigbe Akintola & Co.,  
Chartered Accountants,  
Marble House,  
1, Kingsway Road, Ikoyi,  
Lagos.

### MAJOR BANKERS

Central Bank of Nigeria  
Intercity Bank Plc



## 2002 ANNUAL REPORT AND ACCOUNTS

# Principal Officers

### EXECUTIVE DIRECTORS

Rufa'i Omar Madaki (D. Phil)      Managing Director/CEO  
(Resigned 27/11/2002)

Alhaji Baba Yusuf Ahmed      Managing Director/CEO  
(Ag. wef 28/11/2002)

Mr. Lateef Atanda Balogun      Executive Director  
(Management Services)

### DEPUTY GENERAL MANAGER

Emmanuel C. Enekwizu      Internal Control

### ASSISTANT GENERAL MANAGERS

Mohammed B. Mai-Bornu      Research & Strategy

Peter U. Aikohi      Trade Finance

Gambo G. Hamzat      Accounts

Charles C. Nwali      Human Resources & Services

Timothy F Oluwagbemi      Board Secretariat/Legal

# Report of the Directors

for the year ended 31 December 2002

The directors have pleasure in submitting to the members the audited financial statements of the Bank for the year-ended 31 December 2002.

## 1. RESULTS

	N '000
The net profit for the year	163,956

## 2. PRINCIPAL ACTIVITIES

The Bank was established to carry out the business of export finance and export credit insurance as well as export credit guarantee.

## 3. BOARD OF DIRECTORS

- i The names of the present Directors are as detailed on page 2
- ii The Managing Director Rufai Omar Madaki (D. Phil) resigned on 27 November 2002 while Alhaji Baba Yusuf Ahmed became the Acting Managing Director with effect from 28 November, 2002.

## 4. LEGAL FORM

The Bank was established by the Nigerian Export-Import Bank Act (No.38) of 1991, which repealed the Nigerian Export Credit Guarantee and Insurance Corporation Decree and changed the name under which the Bank formerly operated.

## 5. DIRECTORS' RESPONSIBILITY

The directors are responsible for:

- i The preparation of financial statements which gives a true and fair view of the state of affairs of the Bank at the end of each financial year and of the profit or loss for that year, and
- ii For compliance with the provisions of the Companies and Allied Matters Act 1990 and Banks and other Financial Institutions Act 1991 (as amended). In doing so, they ensure that:

- § adequate internal control procedures are instituted to safeguard the assets, prevent, detect fraud and other irregularities
- § proper accounting records are maintained;
- § applicable accounting standards are followed;
- § suitable accounting policies are adopted and consistently applied; and
- § the financial statements are prepared on the going concern basis unless it is appropriate to presume that the Bank will not continue in business.

## 6. DIRECTORS' SHAREHOLDINGS

No director held shares in the Bank during the year. None of the directors has notified the Bank for the purpose of Section 277 of the Companies and Allied Matters Act, 1990 of any disclosable interests in contracts in which the Bank was involved as at 31 December 2002.

## 7. SUBSTANTIAL INTEREST IN SHARES

	Authorised ₦	%	Called-Up ₦	%	Paid-Up ₦	%
Shareholders						
Federal Govt. of Nigeria (MOFI)	2,500,000,000	50	1,576,666,666	48.12	1,576,666,666	48.12
Central Bank of Nigeria	2,500,000,000	50	1,700,000,000	51.88	1,700,000,000	51.88
	<u>5,000,000,000</u>	100	<u>3,276,666,666</u>	100.00	<u>3,276,666,666</u>	100.00

## 8. DONATIONS

Charitable donations made during the year amounted to ₦595,000, to the following beneficiaries:

	₦
Money Market Association of Nigeria	100,000
National Association of Small & Medium Enterprises (NASME)	50,000
Nigermart	50,000
Prince of the Times	35,000
Mohammed Alli	35,000
Others	9,000
	<u>595,000</u>

## 9. EMPLOYMENT AND EMPLOYEES

### i) Employment of Disabled Persons

It is the policy of the Bank that there should be no discrimination in considering applications for employment including those from disabled persons. All employees, whether or not disabled are given equal opportunities to develop.

### ii) Health, Safety at work and Welfare of Employee

Health and safety regulations are in force within the Bank's premises and employees are aware of existing regulations. The Bank provides allowances to all levels of employees for medical, transportation, housing, etc.

### iii) Employees' involvement and Training

The Bank is committed to keeping employees informed as much as possible regarding the Bank's performance, progress and seeking their views wherever practicable on matters, which particularly affect them as employees. Management, professional and technical expertise are the Bank's major assets and investment in their further development continues.

The Bank's expanding skill-base has been extended by a range of training provided to its employees whose opportunities for career development within the Bank have thus been enhanced. Training is carried out at various levels through both in-house and external courses.

## 10. POST BALANCE SHEET EVENTS

There are no post balance sheet events, which could have had material effect on the state of affairs of the Bank as at 31 December 2002.

## 11. AUDIT COMMITTEE

The Bank has in place an Audit Committee comprising of the following:

Alhaji (Otunba) A. Balogun	Chairman
Rufa'i Omar Madaki (D. Phil.)	Member (Up to 27/11/02)
Alhaji Baba Yusuf Ahmed	Member (Wef 28/11/02)
Mr. Lateef A. Balogun	Member
Mr. Basil N. Osuji	Member

The functions of the Audit Committee are as laid down in Section 359(6) of the Companies and Allied Matters Act, 1990.

## 12. AUDITORS

The auditors Messrs. Unuigbo Akintola & Co. have indicated their willingness to continue in office in accordance with Section 357(2) of the Companies and Allied matters Act, 1990.

A resolution will be proposed to authorise the Directors to fix their remuneration.

By order of the Board



T. F. OLUWAGBEMI  
BOARD SECRETARY  
Abuja, Nigeria

2003

UNUIGBE AKINTOLA & CO.  
*Chartered Accountants*

## Auditors Report

to the members of Nigerian Export-Import Bank

We have audited the financial statements on pages 12 to 15, which have been prepared under the accounting policies set out on pages 10 to 11.

The financial statements are in agreement with the books, which, in our opinion, have been properly kept. We obtained the information and explanations we required.

### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

In accordance with the provisions of section 17 of the Act No. 38 of 1991, and sections 24 and 28 of the Banks and Other Financial Institutions Act 1991, the Bank's Directors are responsible for the preparation of financial statements which give a true and fair view of the state of affairs of the Bank as at the end of the financial year and of its profit for that period and comply with the Act.

These responsibilities include ensuring that:

- i) adequate internal control procedures are instituted to safeguard assets and prevent and detect fraud and other irregularities
- ii) proper accounting records are maintained
- iii) applicable accounting standards are followed
- iv) suitable accounting policies are used and consistently applied
- v) the financial statements are prepared on the going concern basis unless it is inappropriate to presume that the Bank will continue in business.

It is our responsibility to form an independent opinion, based on our audit, of the financial statements prepared by the Directors and to report our opinion to you.

### BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Bank's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other

irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

## OPINION

In our opinion, the financial statements give a true and fair view of the state of affairs of the Bank as at 31 December, 2002 and of its profit and cash flows for the year then ended and have been properly prepared in accordance with the NEXIM Bank Act No. 38, 1991.

*Umigbe Akintola G*

Chartered Accountants  
Lagos, Nigeria

2003

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## Report of the Audit Committee

to the members of Nigerian Export-Import Bank

In compliance with Section 359(6) of the Companies and Allied Matters Act, 1990 we have reviewed the Audit Report for the year ended 31 December, 2002 and hereby state as follows:

1. The scope and planning of the audit were adequate in our opinion.
2. The accounting and reporting policies of the Bank conformed with statutory requirements and agreed ethical practices.
3. The internal control was being constantly and effectively monitored, and
4. The external auditors' management letter received satisfactory response from Management.

Dated 2003

*Alhaji (Otunba) A. Balogun*

ALHAJI (OTUNBA) A. BALOGUN  
CHAIRMAN, AUDIT COMMITTEE

### MEMBERS OF THE AUDIT COMMITTEE:

Alhaji (Otunba) Adeolu Balogun  
Rufa'i Omar Madaki (D.Phil) – (Resigned 27/11/02)  
Alhaji Baba Yusuf Ahmed – (Ag. Wef 28/11/02)  
Mr. Lateef Atanda Balogun  
Mr. Basil Nnamdi Osuji

## Statement of Significant Accounting Policies

The following are significant accounting policies adopted by the Bank in the preparation of its financial statements:

### 1. ACCOUNTING CONVENTION

The financial statements are prepared under the historical cost convention and comply with all relevant statements of accounting standards issued to date by the Nigerian Accounting Standards Board.

### 2. AFRICAN DEVELOPMENT BANK/EXPORT STIMULATION LOAN (ADB/ESL)

Funds managed by NEXIM on behalf of Federal Government of Nigeria have been treated in the accounts showing NEXIM as an Executing Agent.

### 3. LOANS AND ADVANCES

Loan portfolios are made up of interbank transactions, which are secured by, promissory notes and standing orders executed by banks.

It has been considered prudent to classify loans and advances as non - performing when interest and/or principal is overdue for more than 90 days. Provision is made in accordance with the Statement of Accounting Standard for Banks and Non-Bank Financial Institutions (SAS 10) issued by the Nigerian Accounting Standards Board and Prudential Guidelines issued by the Central Bank of Nigeria for each account that is not performing in accordance with the terms of the related facility as follows:

Interest and/or Principal Outstanding for over	Classification	Provision
90 days but less than 180 days	Substandard	10%
180 days but less than 360 days	Doubtful	50%
Over 360 days	Lost	100%

A minimum provision of 1% is made for all performing accounts to recognise losses in respect of risks inherent in any credit portfolio.

### 4. FIXED ASSETS

Fixed Assets are stated at cost less accumulated depreciation.

## 5. DEPRECIATION

Depreciation is calculated on a straight-line basis to write off the cost of the fixed assets over their estimated useful lives at the following annual rates:

	%
Motor vehicles	33 <sup>1/3</sup>
Furniture & fittings	20
Computer Equipments	33 <sup>1/3</sup>
Plant and machinery	25
Buildings	2

## 6. EXCHANGE RATE

1. Transactions in foreign currencies are translated to the Naira at the official rates of exchange ruling at that date.
2. Foreign currency balances are converted to the Dollar at the rate of exchange ruling at the balance sheet date while any difference arising thereon is dealt with in the Exchange Equalisation Account.

## 7. RECOVERIES

Recoveries of bad and doubtful debts are only included when they are actually received by the Bank.


# Balance Sheet

as at 31 December 2002

	Notes	2002 ₦ '000	2001 ₦ '000
<b>ASSETS</b>			
Cash and short term funds	1	2,346,571	2,022,826
Loans and advances	2	3,660,262	1,862,008
Prepayments and others assets	3	200,631	134,518
Long term investments	4	508,100	453,800
Fixed assets	5	264,819	165,690
<b>TOTAL ASSETS</b>		<b>6,980,383</b>	<b>4,638,842</b>
<b>LIABILITIES</b>			
Loan from ADB/FGN/CBN	6	79,312	70,906
Other current liabilities and provisions	7	1,249,074	1,421,542
CBN/Refinancing and Rediscounting Facility	8	1,225,152	775,152
		<b>2,553,538</b>	<b>2,267,600</b>
<b>NET ASSETS</b>		<b>4,426,845</b>	<b>2,371,242</b>
<b>FINANCED BY</b>			
Share capital	9	3,276,667	1,366,667
Reserves	10	1,150,178	1,004,575
<b>SHAREHOLDERS' FUNDS</b>		<b>4,426,845</b>	<b>2,371,242</b>
<b>MANAGED FUND ON BEHALF OF FGN ON AGENCY BASIS</b>	16	<b>2,882,796</b>	<b>3,285,382</b>



Baba Yusuf Ahmed  
Managing Director/Chief Executive



Lateef Atanda Balogun  
Executive Director

The notes on pages 16-23 form an integral part of these accounts

# Profit and Loss Account

for the year ended 31 December 2002

	Notes	2002 ₦ '000	2001 ₦ '000
<b>INCOME</b>			
Interest income	11	801,296	567,698
Interest expenses	12	(93,957)	(67,344)
Net Interest income		<u>707,339</u>	<u>500,354</u>
Recoveries		65,606	48,898
Miscellaneous income	13	<u>47,278</u>	<u>20,576</u>
		<u><u>820,223</u></u>	<u><u>569,828</u></u>
<b>EXPENDITURE</b>			
Overhead expenses	14	448,764	347,560
Extra-ordinary expenses		-	66,782
Depreciation		52,807	46,410
Provision for bad and doubtful debts	15	<u>154,696</u>	<u>22,487</u>
Total expenditure		<u>656,267</u>	<u>483,239</u>
<b>OPERATING PROFIT</b>		<u><u>163,956</u></u>	<u><u>86,589</u></u>

The notes on pages 16-23 form an integral part of these accounts

# Statement of Cashflow

for the year ended 31 December 2002

	2002		2001	
	₦ '000	₦ '000	₦ '000	₦ '000
Operating Profit		163,956		86,589
<b>ADJUSTMENTS</b>				
Depreciation	52,807		46,410	
Loss/(Profit) on sale of asset	5	52,812	(1,156)	45,254
Operating profit before changes in operating assets		216,768		131,844
<b>CHANGES IN OPERATING ASSETS</b>				
Loans and advances	(1,798,254)		(1,298,914)	
Other operating assets	(86,113)	(1,884,367)	(578)	(1,299,492)
<b>CHANGES IN OPERATING LIABILITIES</b>				
Other liabilities		(179,485)		247,716
Net cash from operating activities before prior year adjustments		(1,488,114)		(919,932)
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>				
Proceeds from sales of fixed assets	-		2,567	
Purchase of fixed assets	151,941	(151,941)	(55,361)	(52,793)
		1,640,055		(972,725)
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>				
Share capital	1,910,000			
Movement in reserve fund	53,800	1,963,800	-	(6,234)
		323,745		(978,959)
Cash carried forward		2,346,571		2,022,826
Cash brought forward		(2,022,826)		(3,001,785)
Movement in Cash		323,745		(978,959)

The notes on pages 16-23 form an integral part of these accounts

## Statement of Value Added

for the year ended 31 December 2002

	2002		2001	
	₦ '000	%	₦ '000	%
Gross earnings	914,175	100.00	637,172	100.00
Interest expenses	(93,957)	(10.28)	(67,344)	(10.57)
	<u>820,218</u>	<u>89.72</u>	<u>569,828</u>	<u>89.43</u>
Administrative overheads and loan loss expenses	(368,222)	(40.28)	(244,061)	(38.31)
	<u>451,996</u>	<u>49.44</u>	<u>325,767</u>	<u>51.12</u>
APPLIED AS FOLLOWS				
Salaries and benefits	235,233	25.73	192,768	30.25
Depreciation	52,807	5.78	46,410	7.28
Profit for the year	<u>163,956</u>	<u>17.93</u>	<u>86,589</u>	<u>13.59</u>
	<u>451,996</u>	<u>49.44</u>	<u>325,767</u>	<u>51.12</u>

The notes on pages 16-23 form an integral part of these accounts

## Notes on the Accounts

for the year ended 31 December 2002

	2002 ₦ '000	2001 ₦ '000
1 CASH AND SHORT TERM FUNDS		
Cash	5,228	1,714
Balances with Central Bank of Nigeria	59,884	70,103
Balances with other banks		
Outside Nigeria	152,204	39,055
Within Nigeria	63,255	126,154
Treasury bills	191,000	500,000
* Placement	<u>1,875,000</u>	<u>1,285,800</u>
	<u>2,346,571</u>	<u>2,022,826</u>
*Placement		
Performing	1,875,000	1,285,800
Non-performing	-	-
Lost	<u>49,264</u>	<u>145,475</u>
	<u>1,924,264</u>	<u>1,431,275</u>
Provision for losses	<u>49,264</u>	<u>145,475</u>
Net	<u>1,875,000</u>	<u>1,285,800</u>

## Notes on the Accounts (cont'd.)

for the year ended 31 December 2002

	2002 ₦ '000	2001 ₦ '000
<b>2 LOANS AND ADVANCES</b>		
(a) RRF/SF/LIF & DL		
Performing	4,002,711	1,810,626
Non-performing		
Lost credits	-	450,894
	<u>4,002,711</u>	<u>2,261,520</u>
Provision for credit losses		
General	41,185	18,106
Specific		
Lost	362,485	450,894
	<u>403,670</u>	<u>469,000</u>
Net credit	<u>3,599,041</u>	<u>1,792,520</u>
(b) ADB/ESL		
Performing	71,381	70,906
	<u>71,381</u>	<u>70,906</u>
Provision for credit losses		
General	10,160	1, 418
Net credit	<u>61,221</u>	<u>69,488</u>
Grand total	<u>3,660,262</u>	<u>1,862,008</u>
<b>3 PREPAYMENTS AND OTHER ASSETS</b>		
Payment in advance	73,026	42,313
Accounts receivable		
Net interest receivable	62,871	32,936
Net staff loans and advances	64,734	59,269
	<u>200,631</u>	<u>134,518</u>

## Notes on the Accounts (cont'd.)

for the year ended 31 December 2002

	2002 ₦ '000	2001 ₦ '000
<b>4 LONG TERM INVESTMENTS (UNQUOTED)</b>		
This represents an investment of US\$4,000,000 in the share capital of Afrexim Bank, Cairo	508,100	453,800

### 5 FIXED ASSETS

	Motor Vehicles ₦ '000	Furniture, Fittings & Equipment ₦ '000	Computer Equipment ₦ '000	Plant & Machinery ₦ '000	Capital/ Work in- Progress ₦ '000	Land & Buildings ₦ '000	Head Office Project ₦ '000	Total ₦ '000
<b>Cost</b>								
As at 1 Jan. 2002	96,191	30,771	43,138	7,999	42,892	39,065	-	260,053
Additions	4,806	10,899	5,959	12,459	69,156	100	48,562	151,941
Disposals	(7,143)	(1,107)	(14,808)	(665)	-	-	-	(23,723)
Transfer	-	-	67,659	-	(94,824)	27,165	-	-
As at 31 Dec. 2002	93,854	40,563	101,945	19,793	17,224	66,330	48,562	388,271
<b>Depreciation</b>								
As at 1 Jan. 2002	45,206	11,984	30,083	3,543	-	3,547	-	94,363
Change for the year	28,899	9,149	10,152	3,898	-	709	-	52,807
Eliminated on								
Disposal	(7,142)	(1,107)	(14,804)	(665)	-	-	-	(23,718)
As at 31 Dec. 2002	66,963	20,026	25,431	6,776	-	4,256	-	123,452
<b>Net book value</b>								
As at 31 Dec. 2002	26,891	20,537	76,514	13,017	17,224	62,074	48,562	264,819
As at 31 Dec. 2001	50,985	18,786	13,053	16,376	3,807	62,683	-	165,690

	2002 ₦ '000	2001 ₦ '000
<b>6 LOAN FROM ADB/FGN/CBN</b>		
This represents a loan of \$625,000 @ ₦113.45 disbursed to Hallmark Bank in year 2000	79,312	70,906

## Notes on the Accounts (cont'd.)

for the year ended 31 December 2002

	2002 ₦ '000	2001 ₦ '000
<b>7 OTHER CURRENT LIABILITIES AND PROVISIONS</b>		
Interest payable	462,514	745,741
Accrued expenses	647,471	602,374
Sundry creditors	4,529	1,046
Unearned interest income	129,133	61,224
Sundry creditors' deposits	5,427	11,157
	<u>1,249,074</u>	<u>1,421,542</u>
<b>8 CBN/REFINANCING AND REDISCOUNTING FACILITY</b>		
This represents CBN 6% Perpetual Debenture to NEXIM Bank	<u>1,225,152</u>	<u>775,152</u>
<b>9 SHARE CAPITAL</b>		
(a) Authorised		
5,000,000,000 ord. Shares of ₦1.00 each	<u>5,000,000</u>	<u>2,000,000</u>
(b) Called-Up		
5,000,000,000 ord. Shares of ₦1.00 each	<u>5,000,000</u>	<u>1,400,000</u>
(c) Paid-up		
3,276,666,666 ord. Shares of ₦1.00 each	<u>3,276,667</u>	<u>1,366,667</u>
<b>10 RESERVES</b>		
(a) Accumulated profit b/forward	638,775	558,420
Prior year adjustment	(72,153)	(6,234)
	566,622	552,186
Profit for the year	163,956	86,589
Carried forward	<u>730,578</u>	<u>638,775</u>
(b) Other Reserves		
Exchange translation reserve	<u>419,600</u>	<u>365,800</u>
	<u>419,600</u>	<u>365,800</u>
	<u>1,150,178</u>	<u>1,004,575</u>

## Notes on the Accounts (cont'd.)

for the year ended 31 December 2002

	2002 ₦ '000	2001 ₦ '000
<b>11 INTEREST INCOME</b>		
Interest on call and time deposit	358,626	268,299
Income from treasury bills	102,113	190,003
Income from foreign banks	385	-
Income from RRF	240,989	89,500
Income from SF	80,475	12,561
Income from FIF	7,325	7,335
Income from LIF	8,787	-
Income from Direct Lending	2,596	-
	<u>801,296</u>	<u>567,698</u>
<b>12 INTEREST EXPENSES</b>		
Loan from ADB/FGN/CBN	5,330	5,332
CBN - Perpetual debenture	88,627	62,012
	<u>93,957</u>	<u>67,344</u>
<b>13 MISCELLANEOUS INCOME</b>		
Profit on sale of fixed assets	-	1,156
Dividends received from AFREXIM	14,260	10,784
Exchange gain	4,356	1,209
Penalty income	1,343	159
Interest on staff loan	313	94
Foreign exchange income	1,023	24
ISRT release from MOT	1,500	-
Administrative/Legal fee	5,078	-
Underwriting income	1,310	-
Staff pension scheme & others	18,095	7,150
	<u>47,278</u>	<u>20,576</u>
<b>14 OVERHEAD EXPENSES</b>		
a. Establishment Expenses		
Electricity and office utilities	3,001	1,891
Rents and rates	21,810	18,579
Insurance	9,337	9,657
Household/Office repairs and maintenance	11,430	6,264
	<u>45,578</u>	<u>36,391</u>

## Notes on the Accounts (cont'd.)

for the year ended 31 December 2002

	2002 ₦ '000	2001 ₦ '000
<b>14 OVERHEAD EXPENSES (CONT'D)</b>		
<b>b. Administration Expenses</b>		
Directors' expenses	15,579	13,699
Salaries and personnel expenses	235,233	192,767
Staff relocation	4,355	4,927
Contribution to ITF	2,574	1,195
Printing and stationery	2,684	2,094
Travelling - Overseas	17,317	16,425
Travelling - Local	13,265	10,604
Fuel/Diesel	1,958	1,343
Communication	9,181	7,513
Repairs and maintenance	5,716	7,017
Computer stationery and suppliers	1,057	1,199
Advert, publicity and P.R	24,160	14,178
Office security	9	50
Newspapers and magazines	1,533	1,499
Library books and periodicals	148	245
Interstate road transport	-	200
Donations	595	365
Research/internet expenses	1,222	2,398
Loss on sale of fixed asset	5	-
Subscription to		
Other agencies	1,556	2,648
Professional bodies	349	768
Staff club	1,032	942
Trade fair/missions	12,773	1,036
Training		
Local	6,395	2,151
Foreign	31,361	10,290
Exchange loss		2,949
Entertainment/other admin. Exps.	1,878	1,621
	<u>391,935</u>	<u>300,122</u>

## Notes on the Accounts (*cont'd.*)

for the year ended 31 December 2002

	2002 ₦ '000	2001 ₦ '000
<b>14 OVERHEAD EXPENSES (CONT'D)</b>		
<b>c. Financial Expenses</b>		
Bank charges	896	3,395
<b>d. Professional and Consultancy Expenses</b>		
Audit fees	3,000	2,500
Legal fees	5,452	4,381
Consultancy	1,903	2,921
	<u>10,355</u>	<u>9,802</u>
<b>Total Overhead Expenses</b>	<u>448,764</u>	<u>347,560</u>
<b>15 PROVISION FOR BAD AND DOUBTFUL DEBTS</b>		
Refinancing and Rediscounting Facility	131,859	16,806
Stocking Facility	6,007	1,300
Local Input Facility	2,000	-
Foreign Input Facility	12,063	4,381
Direct Lending Facility	2,767	-
	<u>154,696</u>	<u>22,487</u>

## Notes on the Accounts (cont'd.)

for the year ended 31 December 2000

16 ADB EXPORT STIMULATION LOAN - MANAGED FUNDS ON BEHALF OF THE FEDERAL GOVT. OF NIGERIA			
	Sch		
TOTAL LIABILITIES OF FGN TO ADB	1	<u>2,882,796</u>	<u>3,285,382</u>
Represented by the following			
Cash in banks	2	148,806	162,710
Investment in NEXIM		541,112	561,085
Amount outstanding from participating banks	3	142,770	70,906
Other project debtors		-	-
Accumulated losses	4	<u>2,050,108</u>	<u>2,490,681</u>
		<u>2,882,796</u>	<u>3,285,382</u>
SCHEDULE			
1 TOTAL LIABILITIES OF FGN TO ADB			
Principal		2,621,642	2,999,256
Accrued Interest		<u>261,154</u>	<u>286,126</u>
		<u>2,882,796</u>	<u>3,285,382</u>
2 CASH IN BANKS			
Central Bank of Nigeria (ESL Local)		2,379	1,660
First Bank of Nigeria, London		150,927	161,050
NDIC Project transfer		<u>(4,500)</u>	-
		<u>148,806</u>	<u>162,710</u>
3 AMOUNT OUTSTANDING FROM PARTICIPATING BANKS			
Performing		142,770	70,906
Non-performing			
Lost credits (Principal)		1,680,303	1,741,993
(Interest)		<u>935,169</u>	<u>956,220</u>
		<u>2,758,242</u>	<u>2,769,119</u>

### APPROVAL OF ACCOUNTS

#### 17. APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved by the Board of Directors of the Bank at its 36<sup>th</sup> meeting held on the 18 June 2003.